



**DEVELOPMENTAL MATHEMATICS**  
**School Information**  
**Q & A**

In an effort to increase educator awareness and student exposure to *Developmental Mathematics* and its educational benefits, MPA is actively expanding its school network, both domestically and internationally. In order to make our product offering attractive to schools, both public and private, MPA has found it imperative to set prices to competitive levels.

**Q. How do you use *Developmental Mathematics*?**

A. Please refer to Scope and Sequence on pages 11 and 12 and How to Use the Program on pages 13 and 14 of the *Developmental Mathematics: An Overview* information guide in order to determine the Level at which the student should begin the curriculum. You may also use MPA's paper-based Placement Tests (A, B, C, D, E) or computer-based software program Mathematics Placement and Scoring System (MPASS).

**Q. What is the school price schedule?**

A. MPA extends a substantial discount to schools. The price schedule on the reverse side reflects a 40% discount off suggested list prices for Level single copies, a 45% discount off suggested list prices for Level quantities greater than 25, and a 50% discount off suggested list prices for Level quantities greater than 50. Discounts apply only to school requests of at least \$500 as a minimum requirement for initial orders and \$250 for subsequent orders. However, MPA will also fill prepaid orders of any size.

**Q. What are the minimum order requirements and volume rebates?**

A. Discounts apply only to school requests of at least \$500 as a minimum requirement for initial orders and \$250 for subsequent orders. MPA also offers the following volume rebates: for orders greater than \$1,000, a 5% rebate is applied to the value of the order; for orders greater than \$2,500, a 10% rebate is applied to the value of the order; for orders greater than \$5,000, a 15% rebate is applied to the value of the order.

**Q. What are the terms of payment and policies for returns, refunds and exchanges?**

A. Payment terms are Net Thirty (30) Days. Full payment or returned merchandise for refunds and exchanges is expected within Thirty (30) Days of invoice generation. Payment must be in the form of check or money order drawn on a U.S. bank and made payable to:

Mathematics Programs Associates, Inc.  
Post Office Box 2118  
Halesite, New York 11743

Further orders will only be honored if the school's account is current. Other terms may be discussed according to individual school needs.

**Q. What shipping options are available?**

A. Shipping options include United States Postal Service and United Parcel Service, as specified by the school. Other terms may be discussed according to individual school needs. A 15% shipping and handling fee will be charged to the school at billing. Please allow 7 to 10 business days to receive orders via specified shipping.

You may soon charge your purchase by calling our toll-free direct order line:  
**1.888.MPA.MATH (1.888.672.6284)**  
[mpa@greatpyramid.com](mailto:mpa@greatpyramid.com)

**Thank you for your interest and order of *Developmental Mathematics*!**

**DEVELOPMENTAL MATHEMATICS  
School Form**

Date \_\_\_\_\_

Please note that the following prices reflect the distributor's discount off the suggested list prices.  
Please indicate the quantity of Student's Workbooks, Instruction Guides, and Solution Manuals:

	Student's Workbook			Instruction Guide/Solution Manual			Amount
	Single Copy	Quantity>25	Quantity>50	Single Copy	Quantity>25	Quantity>50	
Level 1	6.00	5.50	5.00	2.50	2.25	2.00	\$ _____
Level 2	6.00	5.50	5.00	2.50	2.25	2.00	_____
Level 3	6.00	5.50	5.00	2.50	2.25	2.00	_____
Level 4	6.00	5.50	5.00	2.50	2.25	2.00	_____
Level 5	6.00	5.50	5.00	2.50	2.25	2.00	_____
Level 6	6.00	5.50	5.00	2.50	2.25	2.00	_____
Level 7	6.00	5.50	5.00	2.50	2.25	2.00	_____
Level 8	6.00	5.50	5.00	2.50	2.25	2.00	_____
Level 9	6.00	5.50	5.00	2.50	2.25	2.00	_____
Level 10	6.00	5.50	5.00	6.00	5.50	5.00	_____
Level 11	6.00	5.50	5.00	6.00	5.50	5.00	_____
Level 12	6.00	5.50	5.00	6.00	5.50	5.00	_____
Level 13	6.00	5.50	5.00	6.00	5.50	5.00	_____
Level 14	6.00	5.50	5.00	6.00	5.50	5.00	_____
Level 15	6.00	5.50	5.00	6.00	5.50	5.00	_____
Level 16	6.00	5.50	5.00	6.00	5.50	5.00	_____

**Subtotal** \_\_\_\_\_ \$ \_\_\_\_\_ [a]

Rebate (Subtotal [a] > \$1,000, 5%; Subtotal [a] > \$2,500, 10%; Subtotal [a] > \$5,000, 15%) \_\_\_\_\_ [b]

**SUBTOTAL** (Subtract [a] - [b] = [c]) \$ \_\_\_\_\_ [c]

Shipping & Handling Fee (Apply 15% to SUBTOTAL [c]) \_\_\_\_\_ [d]

**TOTAL** (Add [c] + [d] = [e]) \$ \_\_\_\_\_ [e]

Confirmation of all orders must be authorized in writing by the purchaser.

Please indicate below the delivery instructions for order shipments:

School Name \_\_\_\_\_  
 Shipping Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
 Ship via \_\_\_\_\_

Please indicate below the individuals to be contacted in matters regarding shipping and billing:

Shipping Contact \_\_\_\_\_  
 Billing Contact \_\_\_\_\_  
 Mailing Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
 Telephone Number (\_\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_ Facsimile Number (\_\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_